



Mike,

The warehouse closing event you have put together for us has been wonderful! Your event manager has been great! He is organized, easy to work with, and gets the job done. The sales people you brought in are professional, friendly, and effective. They have been a real boost to our store! We are very pleased with the way the first couple of weeks have gone, and are especially excited that our margins are 5% higher than they were with the last company!

Thank-you for helping us make money and for treating us fairly! We can't wait to see what you and your staff have in store for the next few weeks!

Sincerely,

A handwritten signature in black ink that reads "William E. Knott". The signature is written in a cursive style with a long, sweeping tail on the letter 't'.

William Knott  
I.M. Home Furniture